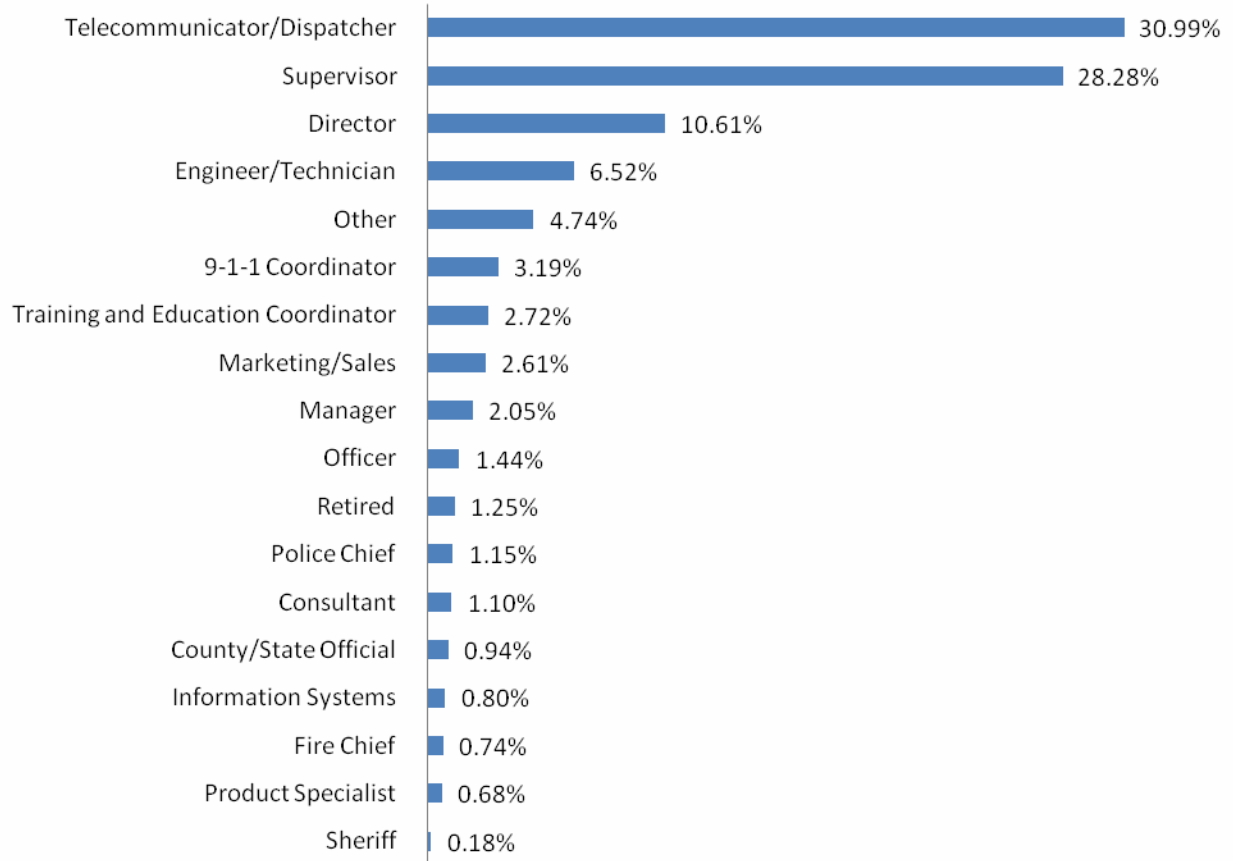
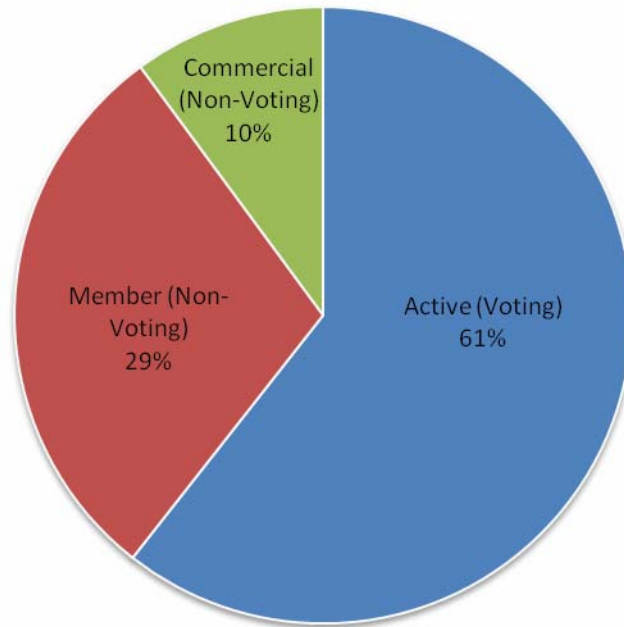


APCO Membership By Individual Type

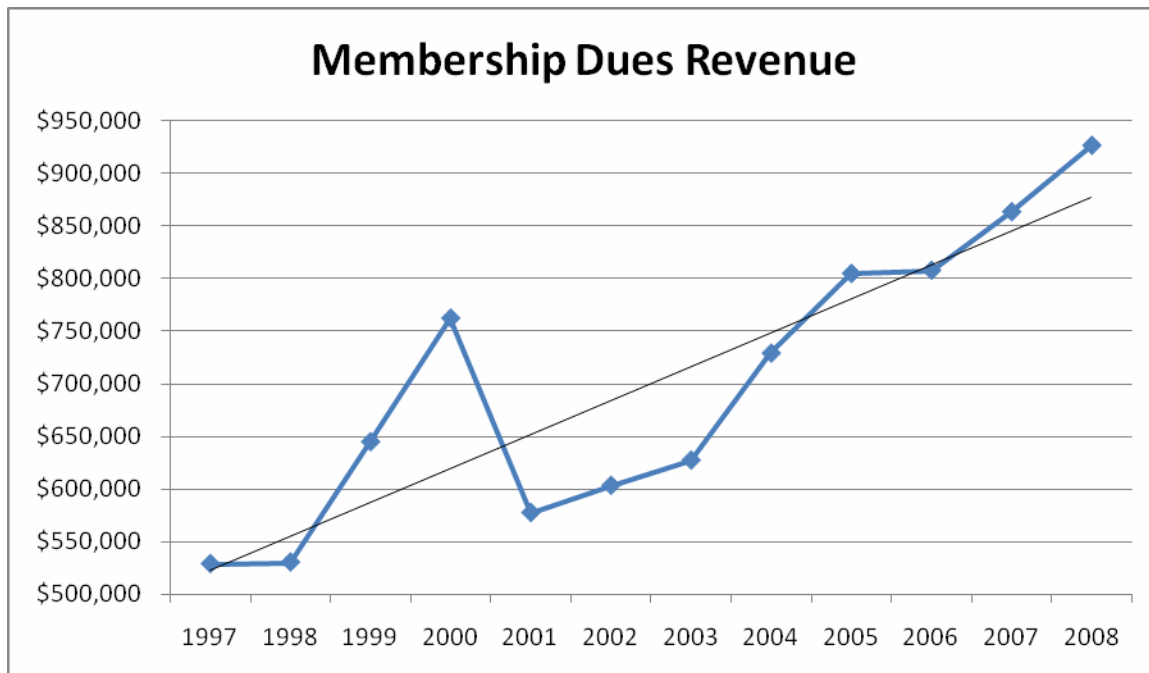


The top three membership job categories are telecommunicator/dispatcher, supervisor, and director. These three categories make up 70 percent of the members.

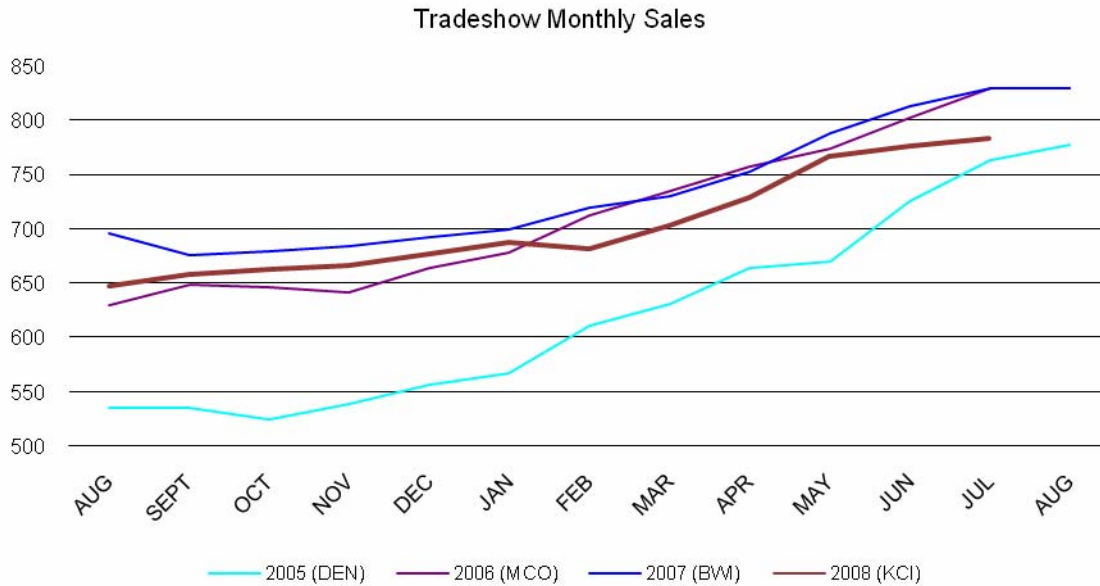
Member Category Makeup



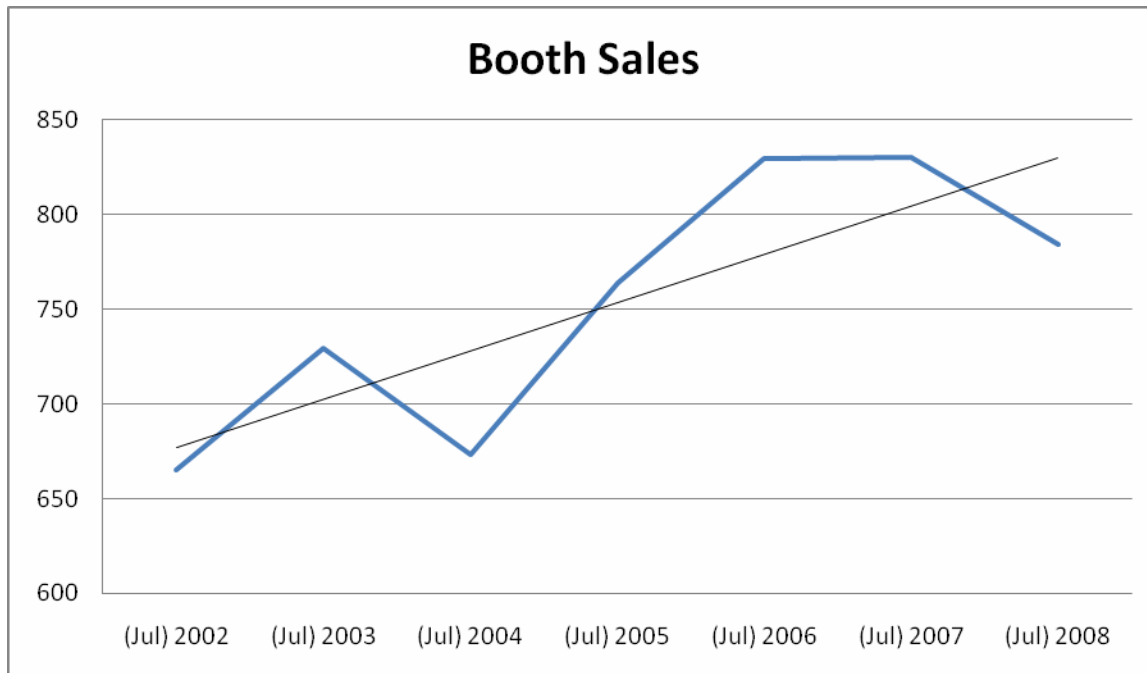
Overall, the basic makeup of the membership categories remains relatively consistent with Active members at 60 percent, Member at 29 percent, and Commercial at 10 percent.



Over the past 10 years APCO's annual dues revenue has increased by 75 percent. This includes a five percent increase in revenue year over year. The black trend line in the chart shows the steady growth over the years.



As of mid-July, booth sales are currently at \$1,603,475 and tracking close to the four year average. This accounts for 361 exhibitors. Ninety-three of the exhibitors are new this year which is one of the highest numbers of first time exhibitors in recent years.



APCO Institute Students By Course Type

